



LANDSCAPE ARCHITECT/DESIGNER

LandCrafters, LLC (landcrafterslandscaping.com/), an award-winning landscape services company serving the Metro-Milwaukee market, is actively seeking a Landscape Architect or Landscape Designer who has a proven track record of successfully building relationships, creating amazing projects and providing a continuum of maintenance services to client's landscape investments.

Some of the key responsibilities of the Landscape Architect/Designer include, but are not limited to:

- Build relationships, qualify clients, develop new business from both referrals and networks, selling the value of our design/build landscapes coupled with recurring maintenance
- Produce conceptual and finished landscape designs, including elevation drawings
- Follow a proven sales process to make profitable estimates, effective sales presentations and manage client relationships
- Maintain rapport and positive working relationships with field, office and management personnel to resolve problems, exploit opportunities and maximize profits

Job Requirements:

- Minimum experience of 5 years selling residential landscape construction and maintenance contracts
- Proficient in the use of Microsoft Office, Publisher, and Customer Relationship Management (CRM) systems
- Participation in continuing education, professional development and company specific training
- Proficient in AutoCAD, SketchUp a plus but not required
- Extensive knowledge of site analysis, plant and hardscape design, construction methods, and grading
- Ability to work both independently and in conjunction with our Design/ Sales Assistant, Project Managers and Account Managers
- Critical that this individual be energetic, self-motivated and driven to success
- Bachelor's Degree in Landscape Architect and/or Horticulture

This career opportunity with LandCrafters, LLC offers a competitive base salary plus quarterly commissions, paid mileage along with other company benefits.

If you are interested in applying for this position, please email your resume and cover letter to:
David, Guthery, Sales Manager (david@landcrafterslandscaping.com)